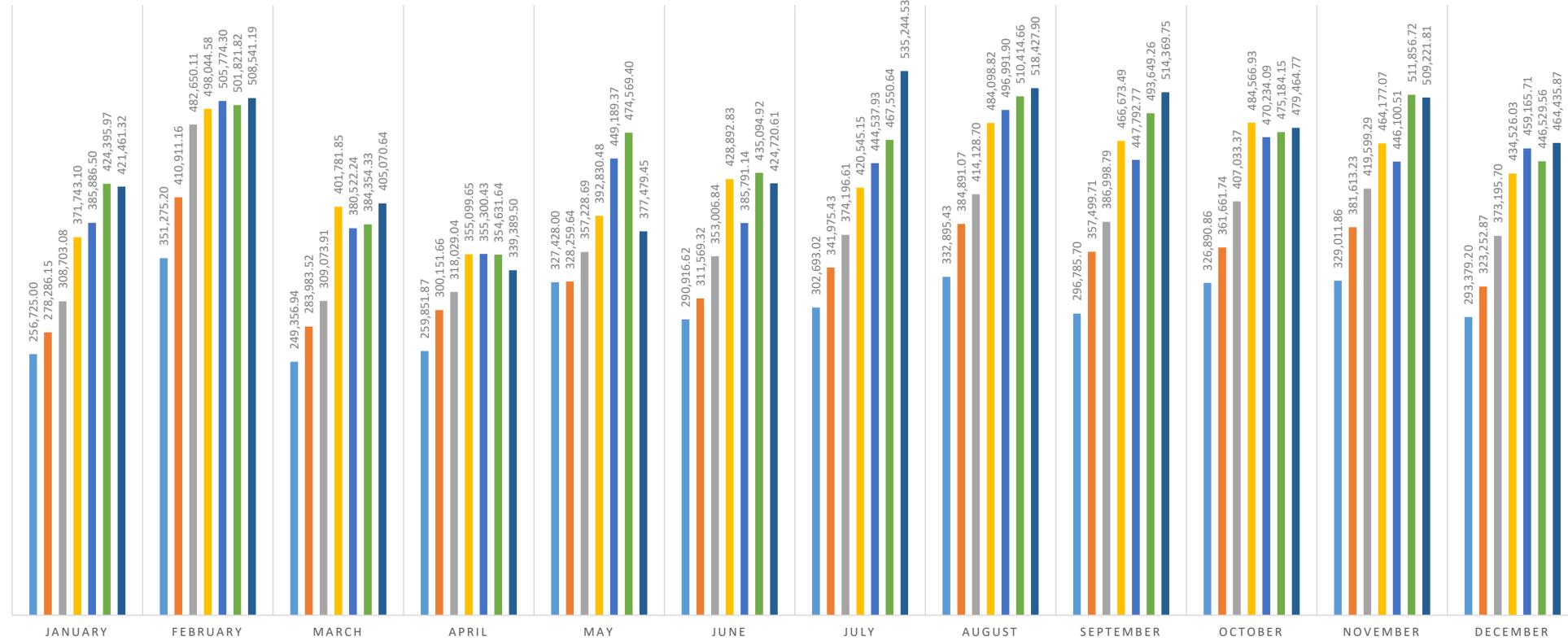


Sales Tax Analysis

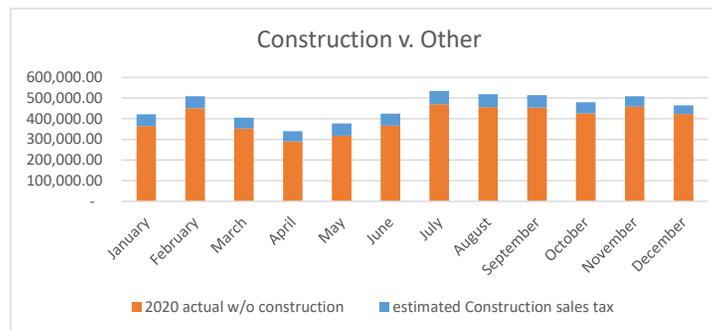
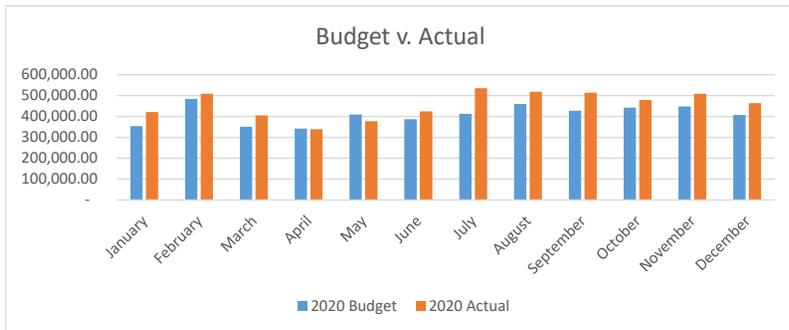
Month	2014	% of total	2015	% of total	2016	% of total	2017	% of total	2018	% of total	2019	% of total	average %	2020 Budget	2020 Actual	Difference
Jan	256,725.00	7.10%	278,286.15	6.85%	308,703.08	6.85%	371,743.10	7.14%	385,886.50	7.38%	424,395.97	7.74%	7.18%	353,635.80	421,461.32	67,825.52
Feb	351,275.20	9.71%	410,911.16	10.11%	482,650.11	10.72%	498,044.58	9.57%	505,774.30	9.68%	501,821.82	9.16%	9.82%	483,965.95	508,541.19	24,575.24
March	249,356.94	6.89%	283,983.52	6.99%	309,073.91	6.86%	401,781.85	7.72%	380,522.24	7.28%	384,354.33	7.01%	7.13%	351,080.36	405,070.64	53,990.28
April	259,851.87	7.18%	300,151.66	7.39%	318,029.04	7.06%	355,099.65	6.82%	355,300.43	6.80%	354,631.64	6.47%	6.95%	342,579.89	339,389.50	(3,190.39)
May	327,428.00	9.05%	328,259.64	8.08%	357,228.69	7.93%	392,830.48	7.55%	449,189.37	8.59%	474,569.40	8.66%	8.31%	409,415.41	377,479.45	(31,935.96)
June	290,916.62	8.04%	311,569.32	7.67%	353,006.84	7.84%	428,892.83	8.24%	385,791.14	7.38%	435,094.92	7.94%	7.85%	386,804.48	424,720.61	37,916.13
July	302,693.02	8.37%	341,975.43	8.41%	374,196.61	8.31%	420,545.15	8.08%	444,537.93	8.50%	467,550.64	8.53%	8.37%	412,256.51	535,244.53	122,988.02
Aug	332,895.43	9.20%	384,891.07	9.47%	414,128.70	9.20%	484,098.82	9.30%	496,991.90	9.51%	510,414.66	9.31%	9.33%	459,752.66	518,427.90	58,675.24
Sept	296,785.70	8.20%	357,499.71	8.80%	386,998.79	8.59%	466,673.49	8.97%	447,792.77	8.57%	493,649.26	9.01%	8.69%	428,086.79	514,369.75	86,282.96
Oct	326,890.86	9.04%	361,661.74	8.90%	407,033.37	9.04%	484,566.93	9.31%	470,234.09	9.00%	475,184.15	8.67%	8.99%	442,995.58	479,464.77	36,469.19
Nov	329,011.86	9.10%	381,613.23	9.39%	419,599.29	9.32%	464,177.07	8.92%	446,100.51	8.53%	511,856.72	9.34%	9.10%	448,284.83	509,221.81	60,936.98
Dec	293,379.20	8.11%	323,252.87	7.95%	373,195.70	8.29%	434,526.03	8.35%	459,165.71	8.78%	446,529.56	8.15%	8.27%	407,531.73	464,435.87	56,904.14
Total	3,617,209.70	100.00%	4,064,055.50	100.00%	4,503,844.13	100.00%	5,202,979.98	100.00%	5,227,286.89	100.00%	5,480,053.07	100.00%	100.00%	4,926,390.00	5,497,827.34	571,437.34
% increase from prior year			12.35%		10.82%		15.52%		0.47%		4.84%			-5.76%		
														Total	% inc	
														2,963,020.00		
														2,999,246.00	1.22%	
	January	February	March	April	May	June	July	August	September	October	November	December		3,444,040.01	14.83%	
2014	256,725.00	351,275.20	249,356.94	259,851.87	327,428.00	290,916.62	302,693.02	332,895.43	296,785.70	326,890.86	329,011.86	293,379.20		3,617,209.70	5.03%	
2015	278,286.15	410,911.16	283,983.52	300,151.66	328,259.64	311,569.32	341,975.43	384,891.07	357,499.71	361,661.74	381,613.23	323,252.87		4,064,055.50	12.35%	
2016	308,703.08	482,650.11	309,073.91	318,029.04	357,228.69	353,006.84	374,196.61	414,128.70	386,998.79	407,033.37	419,599.29	373,195.70		4,503,844.13	10.82%	
2017	371,743.10	498,044.58	401,781.85	355,099.65	392,830.48	428,892.83	420,545.15	484,098.82	466,673.49	484,566.93	464,177.07	434,526.03		5,202,979.98	15.52%	
2018	385,886.50	505,774.30	380,522.24	355,300.43	449,189.37	385,791.14	444,537.93	496,991.90	447,792.77	470,234.09	446,100.51	459,165.71		5,227,286.89	0.47%	
2019	424,395.97	501,821.82	384,354.33	354,631.64	474,569.40	435,094.92	467,550.64	510,414.66	493,649.26	475,184.15	511,856.72	446,529.56		5,480,053.07	4.84%	
2020	421,461.32	508,541.19	405,070.64	339,389.50	377,479.45	424,720.61	535,244.53	518,427.90	514,369.75	479,464.77	509,221.81	464,435.87		5,497,827.34	5.18%	

### SALES TAX COLLECTION HISTORY

■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020



Ave Receipts % by month per history		2020 Budget	2020 Actual	Difference over/(under)	% over/(under) budget		estimated Construction sales tax	2020 actual w/o construction	Construction % of total
7.18%	January	353,635.80	421,461.32	67,825.52	19.18%	January	56,801.81	364,659.51	13.48%
9.82%	February	483,965.95	508,541.19	24,575.24	5.08%	February	58,390.17	450,151.02	11.48%
7.13%	March	351,080.36	405,070.64	53,990.28	15.38%	March	53,019.27	352,051.37	13.09%
6.95%	April	342,579.89	339,389.50	(3,190.39)	-0.93%	April	49,885.45	289,504.05	14.70%
8.31%	May	409,415.41	377,479.45	(31,935.96)	-7.80%	May	59,644.62	317,834.83	15.80%
7.85%	June	386,804.48	424,720.61	37,916.13	9.80%	June	57,986.23	366,734.38	13.65%
8.37%	July	412,256.51	535,244.53	122,988.02	29.83%	July	64,736.80	470,507.73	12.09%
9.33%	August	459,752.66	518,427.90	58,675.24	12.76%	August	62,320.20	456,107.70	12.02%
8.69%	September	428,086.79	514,369.75	86,282.96	20.16%	September	60,668.53	453,701.22	11.79%
8.99%	October	442,995.58	479,464.77	36,469.19	8.23%	October	53,985.66	425,479.11	11.26%
9.10%	November	448,284.83	509,221.81	60,936.98	13.59%	November	51,538.13	457,683.68	10.12%
8.27%	December	407,531.73	464,435.87	56,904.14	13.96%	December	42,276.11	422,159.76	9.10%
100.00%		<b>4,926,390.00</b>	<b>5,497,827.34</b>	<b>571,437.34</b>	<b>11.60%</b>		<b>671,252.98</b>	<b>4,826,574.36</b>	<b>12.21%</b>



December 2020 receipts

Title		Gross Amount	Net Amount
Ag/Forestry/Fishing & Hunting	11	789.59	782.13
Utilities	22	16.89	16.73
Construction	23	42,679.12	42,276.11
Manufacturing	31-33	5,680.28	5,626.64
Wholesale Trade	42	23,905.69	23,679.95
Retail Trade	44-45	272,692.54	270,117.56
Transportation & Warehousing	48-49	1,715.99	1,699.79
Information	51	13,581.34	13,453.09
Finance & Insurance	52	3,075.90	3,046.85
Real Estate & Rental & Leasing	53	8,804.31	8,721.17
Professional/Scientific/Tech Services	54	5,386.54	5,335.68
Management of Companies & Enterprises	55	7.77	7.70
Admin & Support & Waste Mngt & Remediation Services	56	15,970.05	15,819.25
Education Services	61	875.42	867.15
Health Care & Social Assistance	62	4,194.93	4,155.32
Arts/Entertainment/Recreation	71	1,458.60	1,444.83
Accommodation & Food Services	72	46,338.06	45,900.50
Other Services (except Public Admin)	81	13,082.40	12,958.87
Public Administration	92	8,607.83	8,526.55
Other	99		
		<u>468,863.25</u>	<u>464,435.87</u>
		468,863.25	464,435.87

