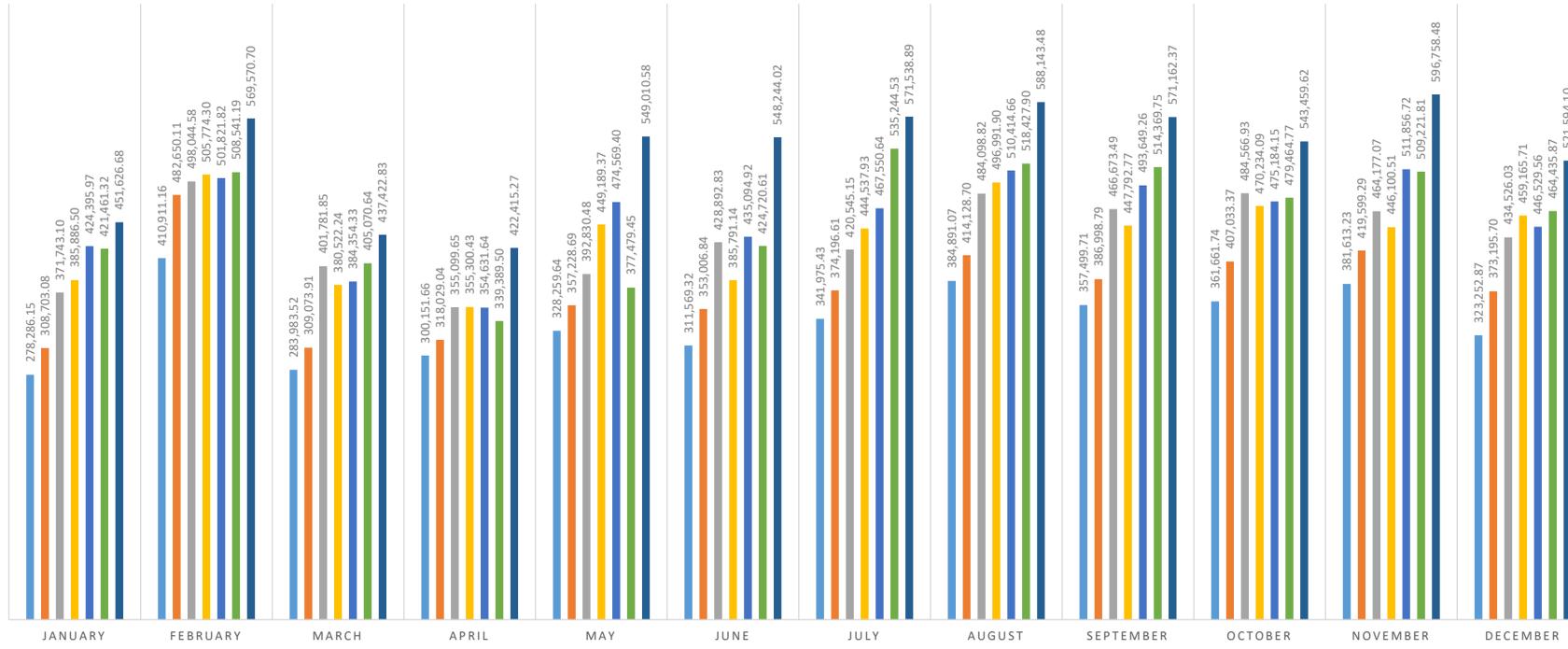


Sales Tax Analysis

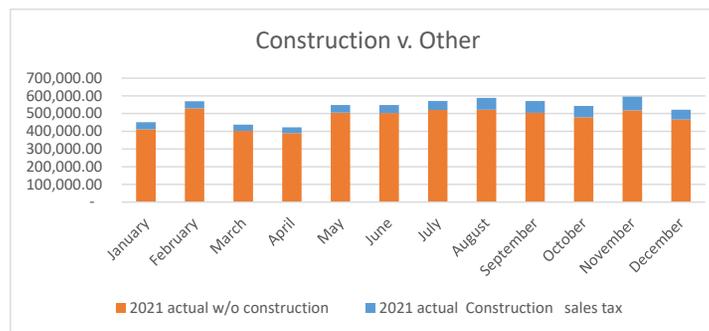
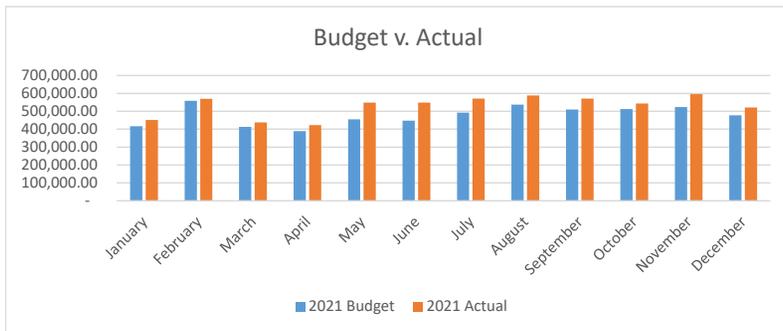
Month	2015	% of total	2016	% of total	2017	% of total	2018	% of total	2019	% of total	2020	% of total	average %	2021 Amended	2021 Actual	Difference	
Jan	278,286.15	6.85%	308,703.08	6.85%	371,743.10	7.14%	385,886.50	7.38%	424,395.97	7.74%	421,461.32	7.67%	7.27%	417,370.84	451,626.68	34,255.84	8.21%
Feb	410,911.16	10.11%	482,650.11	10.72%	498,044.58	9.57%	505,774.30	9.68%	501,821.82	9.16%	508,541.19	9.25%	9.75%	559,334.66	569,570.70	10,236.04	1.83%
March	283,983.52	6.99%	309,073.91	6.86%	401,781.85	7.72%	380,522.24	7.28%	384,354.33	7.01%	405,070.64	7.37%	7.21%	413,490.95	437,422.83	23,931.88	5.79%
April	300,151.66	7.39%	318,029.04	7.06%	355,099.65	6.82%	355,300.43	6.80%	354,631.64	6.47%	339,389.50	6.17%	6.79%	389,388.18	422,415.27	33,027.09	8.48%
May	328,259.64	8.08%	357,228.69	7.93%	392,830.48	7.55%	449,189.37	8.59%	474,569.40	8.66%	377,479.45	6.87%	7.95%	456,000.06	549,010.58	93,010.52	20.40%
June	311,569.32	7.67%	353,006.84	7.84%	428,892.83	8.24%	385,791.14	7.38%	435,094.92	7.94%	424,720.61	7.73%	7.80%	447,533.83	548,244.02	100,710.19	22.50%
July	341,975.43	8.41%	374,196.61	8.31%	420,545.15	8.08%	444,537.93	8.50%	467,550.64	8.53%	535,244.53	9.74%	8.60%	493,294.86	571,538.89	78,244.03	15.86%
Aug	384,891.07	9.47%	414,128.70	9.20%	484,098.82	9.30%	496,991.90	9.51%	510,414.66	9.31%	518,427.90	9.43%	9.37%	537,709.50	588,143.48	50,433.98	9.38%
Sept	357,499.71	8.80%	386,998.79	8.59%	466,673.49	8.97%	447,792.77	8.57%	493,649.26	9.01%	514,369.75	9.36%	8.88%	509,665.25	571,162.37	61,497.12	12.07%
Oct	361,661.74	8.90%	407,033.37	9.04%	484,566.93	9.31%	470,234.09	9.00%	475,184.15	8.67%	479,464.77	8.72%	8.94%	512,999.55	543,459.62	30,460.07	5.94%
Nov	381,613.23	9.39%	419,599.29	9.32%	464,177.07	8.92%	446,100.51	8.53%	511,856.72	9.34%	509,221.81	9.26%	9.13%	523,776.54	596,758.48	72,981.94	13.93%
Dec	323,252.87	7.95%	373,195.70	8.29%	434,526.03	8.35%	459,165.71	8.78%	446,529.56	8.15%	464,435.87	8.45%	8.33%	477,935.79	521,594.10	43,658.31	9.13% 11.13% average
Total	4,064,055.50	100.00%	4,503,844.13	100.00%	5,202,979.98	100.00%	5,227,286.89	100.00%	5,480,053.07	100.00%	5,497,827.34	100.00%	100.00%	5,738,500.00	6,370,947.02	632,447.02	
% increase from prior year			10.82%		15.52%		0.47%		4.84%		0.32%			4.72%			
														Total	% inc		
														2,999,246.00			
														3,444,040.01	14.83%		
	January	February	March	April	May	June	July	August	September	October	November	December		3,617,209.70	5.03%		
2015	278,286.15	410,911.16	283,983.52	300,151.66	328,259.64	311,569.32	341,975.43	384,891.07	357,499.71	361,661.74	381,613.23	323,252.87		4,064,055.50	12.35%		
2016	308,703.08	482,650.11	309,073.91	318,029.04	357,228.69	353,006.84	374,196.61	414,128.70	386,998.79	407,033.37	419,599.29	373,195.70		4,503,844.13	10.82%		
2017	371,743.10	498,044.58	401,781.85	355,099.65	392,830.48	428,892.83	420,545.15	484,098.82	466,673.49	484,566.93	464,177.07	434,526.03		5,202,979.98	15.52%		
2018	385,886.50	505,774.30	380,522.24	355,300.43	449,189.37	385,791.14	444,537.93	496,991.90	447,792.77	470,234.09	446,100.51	459,165.71		5,227,286.89	0.47%		
2019	424,395.97	501,821.82	384,354.33	354,631.64	474,569.40	435,094.92	467,550.64	510,414.66	493,649.26	475,184.15	511,856.72	446,529.56		5,480,053.07	4.84%		
2020	421,461.32	508,541.19	405,070.64	339,389.50	377,479.45	424,720.61	535,244.53	518,427.90	514,369.75	479,464.77	509,221.81	464,435.87		5,497,827.34	0.32%		
2021	451,626.68	569,570.70	437,422.83	422,415.27	549,010.58	548,244.02	571,538.89	588,143.48	571,162.37	543,459.62	596,758.48	521,594.10		6,370,947.02	16.26%		

SALES TAX COLLECTION HISTORY

■ 2015 ■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020 ■ 2021



Ave Receipts % by month per history		2021 Budget	2021 Actual	Difference over/(under)	% over/(under) budget	2021 actual		Construction % of total	
						Construction sales tax	w/o construction		
7.27%	January	417,370.84	451,626.68	34,255.84	8.21%	January	40,679.17	410,947.51	9.01%
9.75%	February	559,334.66	569,570.70	10,236.04	1.83%	February	39,418.66	530,152.04	6.92%
7.21%	March	413,490.95	437,422.83	23,931.88	5.79%	March	34,868.24	402,554.59	7.97%
6.79%	April	389,388.18	422,415.27	33,027.09	8.48%	April	33,248.96	389,166.31	7.87%
7.95%	May	456,000.06	549,010.58	93,010.52	20.40%	May	43,860.40	505,150.18	7.99%
7.80%	June	447,533.83	548,244.02	100,710.19	22.50%	June	44,931.35	503,312.67	8.20%
8.60%	July	493,294.86	571,538.89	78,244.03	15.86%	July	50,436.00	521,102.89	8.82%
9.37%	August	537,709.50	588,143.48	50,433.98	9.38%	August	66,549.57	521,593.91	11.32%
8.88%	September	509,665.25	571,162.37	61,497.12	12.07%	September	66,563.60	504,598.77	11.65%
8.94%	October	512,999.55	543,459.62	30,460.07	5.94%	October	64,233.43	479,226.19	11.82%
9.13%	November	523,776.54	596,758.48	72,981.94	13.93%	November	78,733.54	518,024.94	13.19%
8.33%	December	477,935.79	521,594.10	43,658.31		December	55,582.72	466,011.38	10.66%
100.00%		5,738,500.00	6,370,947.02	632,447.02			619,105.64	5,751,841.38	9.72%



December 2021 receipts

Title		Gross Amount	Net Amount	% of whole
Ag/Forestry/Fishing & Hunting	11	1,504.54	1,491.63	0.3%
Utilities	22	247.56	245.43	0.0%
Construction	23	56,063.96	55,582.72	10.7%
Manufacturing	31-33	8,035.00	7,966.03	1.5%
Wholesale Trade	42	22,776.02	22,580.51	4.3%
Retail Trade	44-45	294,097.88	291,573.39	55.9%
Transportation & Warehousing	48-49	2,162.68	2,144.12	0.4%
Information	51	17,032.70	16,886.49	3.2%
Finance & Insurance	52	3,423.41	3,394.02	0.7%
Real Estate & Rental & Leasing	53	8,775.07	8,699.75	1.7%
Professional/Scientific/Tech Services	54	6,443.28	6,387.97	1.2%
Management of Companies & Enterprises	55	1.68	1.67	0.0%
Admin & Support & Waste Mngt & Remediation Services	56	16,942.60	16,797.17	3.2%
Education Services	61	555.93	551.16	0.1%
Health Care & Social Assistance	62	4,552.82	4,513.74	0.9%
Arts/Entertainment/Recreation	71	2,676.16	2,653.19	0.5%
Accommodation & Food Services	72	56,262.80	55,779.85	10.7%
Other Services (except Public Admin)	81	17,008.31	16,862.31	3.2%
Public Administration	92	7,547.75	7,482.96	1.4%
		<u>526,110.15</u>	<u>521,594.10</u>	100.00%
		526,110.15	521,594.10	

